

Proof your cybersecurity practice with Nanitor

Tolvuthjonustan (Tolva) is a Managed Service Provider (MSP) that faced increasing pressure to deliver proven compliance and manage growing cybersecurity demands. Specializing in managed IT services, cloud hosting, and infrastructure support, Tolva's focus shifted as client demands and market conditions evolved. **As they struggled with visibility into vulnerabilities and compliance reporting, they needed a partner to help elevate their services.**

By leveraging Nanitor's platform, Tolva transformed its security operations. They gained actionable insights, improved compliance reporting, and boosted customer trust — solidifying their position as a leader in cybersecurity for MSPs in Iceland.



About Tolva

Tolva is a well-established service provider in the Icelandic market with more than 90 customers, mainly in the Managed Service portfolio. **Tolva is well-known for its service, high standards, and comprehensive customer offerings.** When it comes to being your trusted IT support - Tolva is who you look for.

Challenges that held Tolva back

Tolva built a reputation for strong security practices, but as the cybersecurity landscape evolved, so did expectations. Their team faced pressure to maintain high standards and prove efforts to clients and regulators. However — without the right tools — **visibility into vulnerabilities was limited, compliance requirements became more complex, and their small team risked being stretched too thin.** These frustrations made it clear that Tolva needed an integrated solution that provided transparency, improved reporting, and strengthened their security posture without overwhelming their resources.

Proving Their Security Efforts - Clients already trusted Tolva's ability to keep their systems secure, but the increasing demand for compliance standards meant they needed a way to show their work.

Struggling to See the Whole Picture - Without advanced tools, Tolva lacked visibility into vulnerabilities and misconfigurations. Identifying and addressing risks across systems was challenging.

Growing Pains of a Modern MSP - As cybersecurity became a cornerstone of their clients' needs, Tolva required a solution to handle vulnerability management, compliance, and asset tracking — all without overburdening their small team.

Pressure to Meet Rising Expectations - New cybersecurity regulations and heightened client concerns about on-premise security demanded stricter documentation and processes.

The solution Tolva Needed

Tolva needed more than just another security tool — they needed a solution to revolutionize their operations. The right **platform would provide visibility where there was once uncertainty, streamline compliance reporting, and empower both their team and their clients.** With Nanitor, they found exactly that. What started as a way to fill gaps in their security processes quickly became a game-changer – enabling Tolva to shift from reacting to threats to proactively managing them.

Illuminating Blind Spots - Nanitor helped bridge blind spots with tools that log and document security measures, giving clients the reassurance they needed without questioning Tolva's reliability. This complete transparency into vulnerabilities and misconfigurations enabled Tolva to track issues from detection to resolution.

Proof Clients Could Believe In - Nanitor's robust ticketing system allowed Tolva to document every fix, proving compliance with ISO 27001 and meeting SLA requirements.

Turning Clients into Partners - By integrating seamlessly with Tolva's RMM platform, Nanitor empowered clients to address vulnerabilities independently, with 80% of clients managing fixes themselves.

A Partnership Built on Collaboration - Nanitor enabled Tolva to move from a reactive approach to one that positioned them as proactive leaders in the cybersecurity space. It's not just about the tools; it's a two-way partnership that emphasizes the mutual value created through ongoing feedback.

Transformative results redefined what's possible

Tolva has strengthened its security posture and competitive edge by turning its challenges into opportunities. **What once felt impossible became a streamlined, value-driven process.** With Nanitor, they've gained the tools to meet industry standards and exceed them, positioning themselves as a cybersecurity leader in their market.

Today, Tolva is a respected MSP known for prioritizing long-term customer relationships over quick wins. Their journey with Nanitor illustrates the power of collaboration and innovation. By leveraging Nanitor's platform, they've transformed operations and redefined what it means to be a modern MSP.

Compliance Without Complexity

Tolva now meets ISO 27001 standards with confidence.

Earning Trust Through Transparency

Clients no longer rely on blind faith, insights and reports reinforce trust.

From Firefighting to Value-Driven Work

Tolva's team delivers proactive value through processes and insights.

Setting the Standard in Cybersecurity

Tolva now empowers 80% of clients to resolve vulnerabilities themselves.

“Our customers used to rely solely on their belief in us. We knew we were doing the work, but we had no way to prove it. Now, we don't just say we're secure — with Nanitor, we have proof.”



Eyjólfur Stefánsson (“Eyfi”)
Co-owner of Tolva



Nanitor is a powerful cybersecurity management platform focusing on hardening security fundamentals across your global IT infrastructure. The platform provides unique visibility and control of your security challenges that stakeholders can trust, at a fraction of the cost and time of alternatives.

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